



## "Good connection": inopla heralds the next growth phase with Rigeto

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A group of investors advised by Rigeto Unternehmerkapital GmbH has acquired a majority stake in **inopla GmbH**, based in Düsseldorf. As a fast-growing operator of a self-developed, highly scalable B2B cloud platform, inopla offers cloud telephone systems and automatic call distribution (ACD) systems for medium-sized companies in Germany. The two founders and managing partners, Lars Odermath and Christian Raeck, will continue to hold a stake in the company. Founded in 2008, inopla employs more than 20 people at its locations in Düsseldorf and Kölln-Reisiek.

The inopla cloud telephone system is highly scalable and enables location- and device-independent use, intelligent call control, best-in-class integration of Microsoft Teams and numerous interfaces to CRM systems such as Zoho and MS Dynamics, . Cloud ACD enables the efficient distribution of calls in call and service centres. With an active clientele of over 2,000 customers, inopla is the provider with the most comprehensive functionality and the best value in its customer segment.

For **Rigeto Unternehmerkapital**, this is the sixth investment in the software and technology sector – after Myra Security and Oehm & Rehbein (both in 2020), Swissphone (in 2019), Empolis (in 2017) and Annuity Management (in 2015).

BLOMBERG (Alexander Pupeter and Ramona Frenzel) handled tax structuring of the transaction and tax considerations of the contract negotiation for Rigeto.

BLOMBERG is a new high-end tax boutique based in Munich, Germany.

The law firm focuses on advising companies and investors, in particular on M&A transactions, corporate structuring issues, and disputes with tax authorities.

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